

RENEWABLE ENERGY CONTRACTING



Learn from an international financial and economic consultant, trainer and lecturer.

INTRODUCTION

This course aims to provide an understanding of the renewable energy sector, and a global and practical approach to commercial projects, in the context of legal contracting and documentation to frame project deals and mitigate risk.

Learn from this online interactive class coupled with exercises where teams will be “competing” to present a commercially attractive and solidly structured renewable energy deal in the region

PROGRAM OBJECTIVES

At the end of the session, the participants will be able to:

- Explain the basic characteristics of the power industry, renewable energy, including its drivers, uses, and players
- Discuss market models, including their participants, stakeholders, structures, and financial framework (distinctions with utility-scale versus industrial/commercial set-up, community structures, etc.)
- Identify the characteristics of renewables affecting market models
- Synergize and create a workaround with policies and regulations affecting deals and contracts
- Explain financial framework divergences, sources of finance, and models
- Evaluate the architecture of power contracts

WHO SHOULD ATTEND?

- Corporate strategy and energy professionals
- Legal, accounting, and other support service providers
- Investment and finance professionals
- Business development professionals
- Policy makers, civil society, and related media

PROGRAM OUTLINE

3 days from August 16 to 18, 2023

Online lecture via Zoom

MODULE 1: OVERVIEW OF THE POWER SECTOR AND CONSIDERATIONS

- Basic Characteristics of the Power Industry and renewables, including its drivers, uses, and players
- Market models
- Participants and stakeholders
- Sector structure
- Financial framework, including distinctions with utility-scale versus industrial/commercial set-up and community structures, among others
- Trends and rationale, including a look at comparative practices globally

MODULE 2: DISTINCTIONS/DIFFERENCES FOR RENEWABLES

- Characteristics of Renewables affecting Market models
- Same and differing roles and drivers of participants, the structure of the market
- Role of government/regulators, policymakers, and impact on the deal and contract
- Financial framework divergences; sources of finance, models

MODULE 3: PUTTING IT ON PAPER - TYING THE FRAMEWORK AND CONCEPTS INTO LEGAL DOCUMENTATIONS

- Architecture of power contracts
- What you need and why
- Major contracts

MODULE 4: CURRENT MARKET TRENDS AND DIRECTIONS

- Overview of market trends and their effect on documentation
- Regulatory change impact (policy change, contract negotiations, demand change, etc.)
- New financing trends and new models

MODULE 5: RESURGENCE OF CARBON FINANCING

- Documenting carbon financing for renewables
- Carbon financing (credits) and other options
- Team presentations and discussion, review of team deal structures

ABOUT THE EXPERT SPEAKER



Mr. William Byun is a co-founder of the Asia Renewables (AR) Group, an Asia-based renewable energy boutique specializing in project development, early-stage investment, and ownership of renewable energy assets in emerging Asian markets.

He also heads AR's sister company, Greenpower Fuels, which utilizes its Asian project development expertise in biomass fuel logistics and pioneering new algae bioenergy platforms in ASEAN.

Mr. Byun has over 25 years of experience in infrastructure and investments across Asia, across sectors from upstream and downstream, electric power generation, and carbon offsets.

Mr. Byun is also the Principal of Conchubar Capital Management, with USD100 Million invested in the upstream petrochemicals sector in Singapore. Previously, he was Managing Director in charge of Renewables and Climate Change for Asia & Middle East at AES Corporation and Principal of Byun & Co., an investment firm specializing in related infrastructure projects and a pioneer of the carbon industry in Asia.

Aside from these, he served as an advisor to various Governments in Asia, was the first U.S. Fulbright Scholar to the Ministry of Finance in Korea (to the Office for Financial Systems Reform), and served with US OPIC.

On his academic achievements, Mr. Byun received his degrees in economics, law, finance, and sociology from the University of Chicago, the University of Michigan, and the University of London (LSE and SOAS), respectively.

He is also a member of the New York Bar, having practiced international finance and investment law in New York, Tokyo, Seoul, and Jakarta

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